

CAPABILITY STATEMENT

DOC-CAP

Business Matrix Hub | Aviation Consulting & Digital Transformation

COMPANY OVERVIEW

Business Matrix Hub / PowerAI Consulting delivers specialized aviation consulting, digital transformation, and strategic advisory services across the Saudi Arabian aviation ecosystem. We combine 23+ years of deep industry expertise with cutting-edge AI technology to drive measurable results for enterprises, government agencies, and aviation organizations.

Founded by Mohammed Alghamdi, a GACA-licensed aviation professional and enterprise architect, our firm bridges the gap between traditional aviation excellence and next-generation digital capabilities.

COMPANY SNAPSHOT

Quick Facts

Principal: Mohammed Alghamdi

Freelancer CR: FL-429104465

Location: Riyadh, Saudi Arabia

Email: ask@mohammedalghamdi.com | support@businessmatrixhub.com

Web: www.mohammedalghamdi.com

Specialization: Aviation Consulting, Digital Transformation, AI Solutions

Certifications: GACA A&P, PMP, ISO 9001 Lead Auditor, AS9100, UAS Operator

CORE CAPABILITIES

AVN-001

Aviation Consulting & GACA Compliance

Regulatory alignment, certification support, and safety management

- + GACA regulatory compliance advisory
- + Safety Management System (SMS) implementation
- + Operational audit and performance optimization
- + Airworthiness certification support
- + Quality assurance (ISO/AS9100) programs

DTX-002

Digital Transformation & AI Integration

End-to-end digital solutions for aviation organizations

- + AI-powered analytics and decision support
- + Process automation and workflow optimization
- + Custom web application development
- + Cloud architecture design (AWS/Vercel)
- + Data pipeline and integration services

STR-003 Strategic Business Advisory

Strategic planning aligned with Vision 2030

- + Market entry and expansion strategies
- + Business development and partnership facilitation
- + Financial modeling and investment readiness
- + Tender/proposal management (\$47M+ track record)
- + Competitive intelligence and market analysis

TRN-004 Training & Capability Building

Professional development programs for aviation teams

- + GACA-compliant curriculum development
- + Technical skills training (500+ professionals)
- + Leadership and management development
- + Train-the-Trainer (TOT) programs
- + Competency assessment frameworks

OPS-005 Operational Excellence

Process optimization and performance improvement

- + Lean Six Sigma implementation
- + KPI framework development
- + MRO management optimization
- + Fleet maintenance scheduling
- + Change management support

KEY DIFFERENTIATORS

- Deep local knowledge of Saudi aviation regulatory landscape (23+ years)
- Proven track record with GACA compliance frameworks (100% success rate)
- AI-first approach to aviation operations optimization (PowerAI technology)
- End-to-end service delivery from strategy to implementation
- Bilingual capability: Arabic (Native) and English (Fluent)
- Vision 2030 alignment in all strategic recommendations
- Combined technical (A&P) and business (PMP) expertise

PAST PERFORMANCE & DEPLOYED SYSTEMS**[PRJ-001] Aviation Operations Excellence Center**

Integrated command center for fleet management and operational KPIs
12 aircraft monitored | 98.7% dispatch reliability | Real-time dashboards

[PRJ-002] Defense Tender Operations Center

Comprehensive capture management for military aviation contracts
\$47M pipeline tracked | 85% win rate | Automated compliance

[PRJ-003] Training Excellence Platform

Complete LMS for aviation maintenance with GACA-compliant certification
500+ students | 40+ courses | Digital certificates

[PRJ-004] Strategic Intelligence Vault

Centralized AI-powered knowledge repository for aviation operations
1000+ documents | AI-powered search | Version control

CONTACT

- Principal:** Mohammed Alghamdi
- Email:** ask@mohammedalghamdi.com
- Phone:** +966 55 226 7715
- Website:** www.mohammedalghamdi.com
- Location:** Riyadh, Saudi Arabia